

(numbers in millions, except per share data)		June 30, 17	2017 Percentages	June 30, 18	2018 Percentages	June 30, 19	2019 Percentages
<b>INCOME STATEMENT</b>							
<b>Revenue:</b>							
	Product	63,811.00	66%	64,497.00	58%	66,069.00	53%
	Service and Other	32,760.00	34%	45,863.00	42%	59,774.00	47%
<b>Total Revenue</b>		<b>96,571.00</b>	<b>100%</b>	<b>110,360.00</b>	<b>100%</b>	<b>125,843.00</b>	<b>100%</b>
<b>Cost of Revenue:</b>							
	Product	15,175.00	16%	15,420.00	14%	16,273.00	13%
	Service and Other	19,086.00	20%	22,933.00	21%	26,637.00	21%
<b>Total Cost of Revenue</b>		<b>34,261.00</b>		<b>38,353.00</b>		<b>42,910.00</b>	
<b>Gross Margin</b>		<b>62,310.00</b>	<b>65%</b>	<b>72,007.00</b>	<b>65%</b>	<b>82,933.00</b>	<b>66%</b>
	Research and development	13,037.00	13%	14,726.00	13%	16,876.00	13%
	Sales and marketing	15,461.00	16%	17,469.00	16%	18,213.00	14%
	General and administrative	4,481.00	5%	4,754.00	4%	4,885.00	4%
	Restructuring	306.00	0.32%	0.00	0%	0.00	0%
<b>Operating income</b>		<b>29,025.00</b>	<b>30%</b>	<b>35,058.00</b>	<b>32%</b>	<b>42,959.00</b>	<b>34%</b>
	Other income, net	876.00	1%	1,416.00	1%	729.00	1%
<b>Income before income taxes</b>		<b>29,901.00</b>	<b>31%</b>	<b>36,474.00</b>	<b>33%</b>	<b>43,688.00</b>	<b>35%</b>
	Provision for income taxes	4,412.00	5%	19,903.00	18%	4,448.00	4%
<b>NET INCOME</b>		<b>25,489.00</b>	<b>26%</b>	<b>16,571.00</b>	<b>15%</b>	<b>39,240.00</b>	<b>31%</b>

(numbers in millions, except share and per share data)		June 30, 18	2018 Percentages	June 30, 19	2019 Percentages
<b>ASSETS</b>					
<b>Current Assets:</b>					
	Cash and cash equivalents	11,946.00	5%	11,356.00	4%
	Short-term investments	121,822.00	47%	122,463.00	43%
	<b>Total cash, cash equivalents, and short-term investments</b>	<b>133,768.00</b>		<b>133,819.00</b>	
	Accounts Receivable	26,481.00	10%	29,524.00	10%
	Inventories	2,662.00	1%	2,063.00	1%
	Other	6,751.00	3%	10,146.00	4%
	<b>Total Current Assets</b>	<b>169,662.00</b>		<b>175,552.00</b>	
<b>Non-current Assets:</b>					
	Property and equipment	29,460.00	11%	36,477.00	13%
	Operating lease right-of-use assets	6,686.00	3%	7,379.00	3%
	Equity investments	1,862.00	1%	2,649.00	1%
	Goodwill	35,683.00	14%	42,026.00	15%
	Intangible assets, net	8,053.00	3%	7,750.00	3%
	Other long-term assets	7,442.00	3%	14,723.00	5%
	<b>Total Non-current Assets</b>	<b>89,186.00</b>		<b>111,004.00</b>	
<b>TOTAL ASSETS</b>		<b>258,848.00</b>	<b>100%</b>	<b>286,556.00</b>	<b>100%</b>
<b>LIABILITIES &amp; EQUITY</b>					
<b>Current Liabilities:</b>					
	Accounts payable	8,617.00	3%	9,382.00	3%
	Current portion of long-term debt	3,998.00	2%	5,516.00	2%
	Accrued compensation	6,103.00	2%	6,830.00	2%
	Short-term income taxes	2,121.00	1%	5,665.00	2%
	Short-term unearned revenue	28,905.00	11%	32,676.00	11%
	Other	8,744.00	3%	9,351.00	3%
	<b>Total Current Liabilities</b>	<b>58,488.00</b>		<b>69,420.00</b>	
<b>Non-current Liabilities:</b>					
	Long-term debt	72,242.00	28%	66,662.00	23%
	Long-term income taxes	30,265.00	12%	29,612.00	10%
	Long-term unearned revenue	3,815.00	1%	4,530.00	2%
	Deferred income taxes	541.00	0.21%	233.00	0.08%
	Operating lease liabilities	5,568.00	2%	6,188.00	2%
	Other long-term liabilities	5,211.00	2%	7,581.00	3%
	<b>Total Liabilities</b>	<b>176,130.00</b>		<b>184,226.00</b>	
<b>Stockholders' equity:</b>					
	Common stock	71,223.00	28%	78,520.00	27%
	Retained Earnings	13,682.00	5%	24,150.00	8%
	Accumulated other comprehensive loss	-2,187.00	-0.84%	-340.00	-0.12%
	<b>Total Stockholders' Equity</b>	<b>82,718.00</b>		<b>102,330.00</b>	
<b>TOTAL LIABILITIES &amp; EQUITY</b>		<b>258,848.00</b>	<b>100%</b>	<b>286,556.00</b>	<b>100%</b>